

	--2011--	--2012--	--2012--	--2013--	--2013--	2014	2014	2015
REVENUE	Actual	--Budget--	Actual	--Budget--	Actual	Proposed	Actual	Proposed
Administration:	as of 12/31		as of 8/21		as of 12/31		as of 11/17/14	
Awards Luncheon	2975.00	2000	2035.00	2035	1560.00	2100	2100.00	
Investment Interest	1193.42	1200	768.16	1000	2250.64	1500	1582.98	
Coaching Education								
Miscellaneous								
National Sanction Fee Inflow	47885.00		44990.00	44990	7190.00		6075.00	
Third Party Insurance Inflow	90.00		150.00	150	250.00		0.00	
Coach Background Screening inflow								
Workshop Inflow								
Total Administration	52,143.42	3,200	47,943.16	48,175	11,250.64	3,600.00	9,757.98	9,700.00
High Performance:								
Individual Membership (718 * x)	29692.00	16000	27500.00	19000	23005.00	22,000	36050.00	29,000
Organization Membership (31 * \$50)	550.00	700	625.00	750	1025.00	700	1550.00	950
Sanctions (net)	945.00	700	830.00	1000	200.00	1000	380.00	600
Indoor & Outdoor T & F Meets						4500	6125	6000
Other Events				3200		4000		3500
Promotional Merchandise				1000		1000		1000
Total High Performance	31,187.00	17,400	28,955.00	24,950	24,230.00	33,200.00	44,105.00	41,050.00
Long Distance Running:								
Individual Membership (761 * x)	24156.00	14500	24600.00	14500	19470.00	19000	37920.00	
Organization Membership (54 * \$50)	2880.00	4100	3925.00	4100	2825.00	2800	2675.00	
Sanctions (net)	12635.00	11885	12850.00	11885	9200.00	14500	17665.00	
Miscellaneous								
Total Long Distance Running	39,671.00	30,485	41,375.00	30,485	31,495.00	36,300.00	58,260.00	40,106.00
OFFICIALS:								
Certification Fees (30 * \$65)	2144.00	4875	1170.00	5225	8255.00	650	1950.00	665
Clinic Fees						350		
Equipment Rental								300
Individual Membership (213 * x)	5828.90	4500	5075.00	4000	3713.00	1700	6620.00	665
Merchandise Sales:								
Officials' Clothing							204.00	
Rule Books	630.00	150	150.00	150	1500.00	870	320.00	150
Miscellaneous (includes various fees)			315.00	300	36.00	1160	0.00	615
Total Officials	8,602.90	9,525	6,710.00	9,675	13,504.00	4,730.00	9,094.00	2,390.00
Youth Athletics:								
Individual Membership (1855 * x)	20079.00	25000	32475.00	25000	27707.00	36000	38635.00	37000
Organization Membership (36 * \$50)	1100.00	1200	975.00	900	3525.00	1800	1800.00	1800
Sanctions (net)	1325.00	650	2185.00	900	1805.00	1750	2650.00	2700
XC Series:	315.00	200		400	529.13	6000	0	
Indoor Series:	1200.00		1915.00	2000	1315.00	2400	2360.65	2500
Developmental Series:							1351.00	2500
Outdoor Series:	3882.00	7500	11666.00	10000	13220.00	13000	7822.00	7822
JO Advancement Fees			9356.75	5000	0.00		0.00	
Region 2 JO XC Championship		15000	30412.00	0	0.00	6500	0.00	
Miscellaneous(vendors/admissions/raffle)				4000	3000	3500	3406.23	3500
Total Youth Athletics	27,901.00	49,550	88,984.75	48,200	51,101.13	70,950.00	58,024.88	57,822.00
Total Revenue	159,505.32	110,160	213,967.91	161,485	131,580.77	148,780.00	179,241.86	151,068.00

EXPENSES	--2011--	--2012--	--2012--	--2013--	--2013--	2014	2014	
	Actual as of 12/31	--Budget--	Actual as of 8/21	--Budget--	Actual as of 12/31	Proposed	Actual as of 11/14/14	
Administration:								
Awards Luncheon	4016.75	2900	4331.75	4332	4286.29		3617	
Awards	276.42	350	264.00	350	411.50		0.00	
Bank Fees					1718.46		394.07	
Merchant Fees					171.57		289.08	
Third Party Insurance Outflow				150	125.00		0.00	
National Sanction Fee Outflow	45896.44		40425.00	449900	7190.00		6075.00	
Coach Background Screening outflow								
Coaching Education:								
Law & Legislation								
Executive Committee:								
President	340.00	650		650	300		0	
Vice-President		150		150				
Secretary	164.93	200	44.82	200	0		0	
Treasurer	150.00	150		150				
Financial Secretary		100		100	0		0	
Kelsey (National Office)							2508	
Newsletter	7085.37	6500	2660.96	6500	4000	7900	2000	
Membership Management	3000.00	3000		3000	928.38		0	
License Fees					0			
PO Box fee/Postage	520.09	460	400.05	460	443		194.09	
Printing	68.89	70		70	288.95		0	
Equipment/Projector/Screen					1004.98		0	
Sports Equipment								
Records/Equipment Storage/Software	156.00			0	317.89		52.99	
Supplies	593.74	360	620.47	650	871.77		1190.65	
Telephone/Fax	374.09	375	152.84	375	0		119.88	
USATF Convention	8706.61	3200	3046.42	3200	9118.20	14000	500.00	
Jesse Owens Banquet table					600.00	600	0.00	
Convention Breakfast 2013							723.52	
Website		400		400		135	135.88	
MAUSATF Annual Meeting					485	500	713.17	
Doreen's payment					7000	7000	7000	
Workshop Outflow					1066.85	2100	0	
Rebates			95.00	100	0.00		0.00	
Miscellaneous(exec comm dinner/lanyards)	655.00	700	755.00	800	1648.30		11256.87	
(Laser Measure System License/parking)								
(Fiberglass Heavy Duty tripod & Prism pole)								
(Topcan Gowin TKS-202 Stations/Consulting fees)								
Total Administration	72,004.33	19,565	52,796.31	66,627	41,976.14	32,235.00	36,770.20	36,770.00
High Performance:								
Annual Awards	1206.18	600	1471.00	1000	755.57	1000	0.00	12000
National Club Fees								
Individual Membership Fees (718 * 10)	14846.00	8000	13750.00	9500	7870.00	10500	7180.00	11000
Organization Membership (31 X * \$25)	275.00	350	500.00		537.50	450	775.00	500
Indoor Series:								
Miscellaneous				125	125.00		0.00	
Facility Rental	3590.81	3500	2105.00	3180	1980.00		0.00	
Awards		400		250	1205.00		0.00	
Outdoor Series:								
Facility Rental	2000.00	3000	2300.00	1500	1800.00	2000	2250.00	2000
Miscellaneous		400		150	9.2	3500	0	
Bib numbers							48.17	50
Timer							500	500
Trainer							225	225
Student helpers							300	300
Officials meals							203.38	200
Officials stipend							3162.5	3200
Laser rental							150	150
Awards				250		300	1212.92	1000
Travel Stipend				6000	0	4000	2000	2000
Promotional Merchandise(RW Clinic)				2500	125.00	1000	204.18	1000
Miscellaneous (Equipment/Comm shirts/jacket)		1000	964.47	0	0.00	2000	1247.21	
(supplies/printing/water/regist. Startup/postage)								
Total High Performance	21,917.99	17,250	21,090.47	24,905	14,407.27	24,750.00	19,458.36	34,125.00

		--2011--	--2012--	--2012--	--2013--	--2013--	2014	2014	
EXPENSES		Actual	--Budget--	Actual	--Budget--	Actual	Proposed	Actual	
Long Distance Running:		as of 12/31		as of 12/1					
Individual Membership Fees (761* \$10)		12078.00	7250	12300.00	7250	6490.00	6500	7610.00	
Organization Membership (54* \$25)		1440.00	2050	2250.00	2050	1375.00	1400	1350.00	
Grand Prix: Club Cash Awards		7911.75	3025	6050.00	3025	0.00	3025	3025.00	
Off-Road: Club Cash Awards			1500	1400.00	1500	600.00	1500	1400.00	
Awards & LDR Plaques		500.00	3375	474.40	3375	2881.76	4650	4842.11	
Postage		340.56	800	142.56	800	264.04	500	11.88	
Printing		1662.76	1100	310.15	1100	39.80	800	0.00	
Office Expense			300		300	23.06	300	0.00	
Phone,Fax plus		168.75	1000	154.24	1000	138.85	1000	151.09	
AADP Travel		750.00	800	150.00	800	200.00	800	500.00	
XC Awards									
LOC 2014 USATF CLUB						1500.00		3500.00	
Club Travel Stipend			1500	1500.00	1500	1300.00	1500	0.00	
Scoring Software					0				
Miscellaneous (Natl Club Championship)		790.63		405.00	1000	595.00	6500	38.66	
(LDR mtg meal)									
Total Long Distance Running		25,642.45	22,700	25,136.35	23,700	15,407.51	28,475.00	22,428.74	22,153.00
Officials:									
Annual Awards			75	43.46	75	0	75	76.4	75
Certification Fees (26*15)		465.00	1125	360.00	1500	1905.00	150	390.00	165
Clinics		1685.65	1600	1271.75	1500	950.93	1000	450.97	1000
Equipment Replacement					1500		100		
Individual Membership Fees (213* \$10)		2350.00	2250	2537.50	1000	1270.00	100	2130.00	110
Postage		268.62	400	137.45	400	293.68	100	162.10	250
Supplies		50.29	200	27.52	150	189.81	160	169.74	170
Printing/copying			200		200		50	0.00	50
Rulebooks		1103.60	1000	838.25	1000	561.45	350	355.59	225
Facility Rental - Meetings			500	500.00	500	848.89	1000	642.88	2000
Speakers stipend								520.00	
Speakers meal								184.87	
Officials Clothing								872.85	
Miscellaneous(Bereavement flowers)						98	100	115	150
Total Officials		5,923.16	7,350	5,715.93	6,325	6,117.76	3,185.00	6,070.40	4,195.00

Youth Athletics:									
Annual Awards		1504.40	1500	732.00	1000	1358.48	1600	0.00	
Equipment/Clothing		1825.62	2500	1633.26	2000	489.72	4500	1757.59	
Individual Membership Fees (1855*10)		10040.00	12500	16237.50	14000	14270.00	10050	18550.00	
Organization Membership (36* \$25)		550.00	600	735.00	700	1512.50	550	900.00	
XC Series:		301.75	200		700	810	0	0	
Facility Fees(Assoc Championship)Course setup)							100	100	
Facility Fees(Region 2)							200	100	
Officials(Assoc Championship)							1250	1215	
Officials (Region2)							1750		
Bib Numbers							100		
Timer (Assoc/Region2)							2200	544	
Hotel rooms(Assoc/ Region2)							3000	160.55	
Trainer/Ice (Assoc Champs/Region2)						107.51	2100	122.5	
Officials meal(Assoc Championship)							200	83.21	
Officials meal (Region2)						46.28	450	0	
Indoor Series:Facility Fees		125.00		2926.29	3500	1750.00	2000	2000.00	
Officials meals					9000	560.88	275	258.85	
Officials stipend					0	1170.00	1820	1820.00	
Timer					0	1000.00	1000	1000.00	
Hip Numbers		0.00	0	0	0	0.00	96	95.95	
Trainer					0	150.00	225.00	225.00	
Developmental Series:Facility fees							0.00	0.00	
Officials meals							250.00	225.00	
Officials stipend							1350.00	1350.00	
Timer							1100.00	1100.00	
Trainer							175.00	175.00	
Outdoor Series:Facility Fees June		4522.25	5000	11130.05	0	5050	5050	5050	
Officials meals 2days					0	2257.4	1850	1834.38	
Officials stipend					0	8400	8325	8325	
Hotel rooms(Assoc. Championship)							675	670.34	
Timer					0	3184.25	2200	2187.5	
Tents & Laser Rental					0	4796	4700	4650	
Bib Numbers/Hip numbers						95.29	100	406.7	
Trainer					0	1200	850	840	
JO Region 2 2014 XC Championship		4138.52	20000	39318.84	0	0	0	0	
Supplies (Hy-Teck/ink)				100.46	300	529.81	500	499.61	
Printing					0	29.50	75	0.00	
Postage					0	28.60	25	7.35	
.22/.32 Blank shells								881.39	
Miscellaneous(mileage/labels/postage)				334.14	600	681.63	550	1180.43	
(Assoc XC mileage/Region 2 banners)									
(Region 2 outdoor expenses)								738.05	
(wristbands/youth travel stipend/water)									
Total Youth Athletics		23,007.54	42,300	73,147.54	31,800	49,477.85	61,241.00	59,053.40	49,148.00
Total Expenses		148,495.47	109,165	177,886.60	153,357	127,386.53	149,886.00	143,781.10	146,391.00
Net Income		11,010	995	36,081	8,128	4,194	-1,106.00	35,460.76	4,677.00