

**Mid-Atlantic Association Executive Committee**  
**January 20, 2004**  
**Carousel House, Philadelphia, PA**

President Earl Williams called the meeting to order at 6:31 P.M. Members attending were Earl Williams, Harold Adams, Ed Callahan, Norman Green, Frank Greenberg, and Carl Grossman.

Earl announced that this special meeting had been called for a single purpose of reviewing the proposed 2004 budget. He reported that Bob Delambily had a meeting conflict and would be unable to attend. Bob had faxed Earl a revised copy of the budget, which Earl distributed.

The revision on the table removed convention expenses of \$3,000 under Administrative, reduced Equipment by \$500, Indoor Meets by \$500 and deleted Officials Clothing of \$450 under Youth Athletics. The result of these reductions and deletions was an expense budget of \$54,745 against an income budget of \$53,170—resulting in a deficit of \$1,575.

Norm had reported to Earl and Bob by e-mail during the afternoon that an analysis of the membership revenue for 2003 (based on the almost 2,400 members that affiliated that year) revealed the 2004 budgeted revenues are about \$10,000 under-reported, and correspondingly membership expense is under-reported by \$8,500

Bob phoned Earl after receiving Norm's e-mail and recommended that the Executive Committee hold to his revised version of the budget and that consideration of Norm's figures be made at a later date. Since the document on the table included hand-written corrections and one incorrect sub-total, and since there was disagreement concerning the wisdom of adopting a budget known to be under-reported, the Executive Committee VOTED on motion by Frank Greenberg and second by Ed Callahan to remand the 2004 budget proposal to the Budget & Finance Committee for reworking.

The committee adjourned at 7:00 p.m.

Respectfully submitted,  
Norman Green, secretary