

**Mid-Atlantic Association Quarterly Meeting**  
**January 24, 2007**  
**Severance Room, Villanova, PA**

President Ed Callahan called the meeting to order at 7:33 P.M. A sign-in sheet was passed around in lieu of a roll call.

Secretary Pro Tem Report: Norm Green stated that his written report was available on the table along with informational copies of the October 25 annual meeting and the December 20 Executive Committee minutes. He further reported that credit card transactions in 2006 for individual and club memberships and sanctions have produced more than \$17,400 in revenue. And last minute credit purchasing of Award Lunch tickets, amounting to \$400, saved us from major non-payments as experienced in previous years.

Treasurer's Report: Harold Adams shared from his written report for 12/31/2006 Net Worth that showed our checking account on that date had \$45,530, with \$4,583 outstanding checks. We have over \$35,000 in CDs. Net worth is \$79,147. He also reported that a recent report of YA equipment on hand will be added in the next report of equipment assets.

In keeping with Ken Yerger's suggestion, the committee agreed to increase our February 1 CD renewal to \$10,000.

Financial Secretary's Report: Norm reported that the 2006 budget had been adopted with 5 broad categories. Information available to him limited his completing a detailed analysis of revenue at 80% and expenses at 63%. He shared this limited report that also showed the 2007 budget proposals for HP, LDR, Officials and partial items for Administration. John Barber stated that the YA budget request will be submitted soon.

President's Report: Ed shared his written report, noting the important decisions on tonight's agenda about background screening and our bylaw revisions. He believes the past two years have brought stabilization to our operation and thus a launching pad for exploring new work ahead.

Vice-President's Report: Monique left to attend class but provided a written report about meetings at Villanova that include an Officials Clinic in March plus our Quarterly and Executive Committee meetings. Mid-Atlantic may be asked to assign officials when Villanova hosts the 2008 Big East meet. The increased activity may call for a larger financial contribution to Villanova.

High Performance Committee Report: none.

LDR Report: Norm shared from his written report that the Off-Road Series expands to 7 events in 2007 and begins on February 25; the Grand Prix returns to a 10-event schedule, starting March 11.

YA Report: John reported that he is maintaining the YA indoor series and had about 400 athletes in the January meet, generating \$3,200 in meet revenue. The second event will be February 24.

The youth outdoor series will take place on Saturdays in May, while JO preliminaries are still being negotiated.

Law & Legislation Committee Report: Mike Hemsley reported that the revised bylaws and association name change (to conform to national's change in reference to Regional Associations) are on tonight's old business docket.

Membership Report: Norm shared that the individual membership is now 874 and 63 clubs. The foregoing individual membership is down 300 from last year. Norm attributes the loss to national's membership fee increase and to the west coast venue for the JO national meet. He also noted that the most recent changes in our association website have made it much more difficult to use.

Budget and Finance Committee Report: Bob Delambily was absent. The committee recognized that decreased membership will require budget adjustments when we finally take action in March.

Coaching Education Report: Carl Grossman was absent. John stated that he is exploring having a Developing Coach Clinic (1 day) that is a level under Level I schools.

Officials Report: Ken Yerger reported that the Officials annual meeting will be March 18 in Fort Washington. He also reported that the proposed Officials Clinics for late March are being planned with UAGTCA.

Communications Committee Report: Carolyn Griggs was absent and provided no report.

Old Business: Mike said the bylaw revisions seek to conform with Pennsylvania's not-for-profit tax code and to our historic practices. On motion by Harold and second by Ken, the Revised Bylaws were adopted unanimously.

Mike reported that the Executive Committee had appointed David Thomas as our screening agent and Sterling Testing as our vendor. John suggested that we hold a meeting for YA coaches to communicate the screening issues and implications.

New Business: On motion by Harold and second by Norm, Ken Yerger was elected to fill the vacant secretary position.

Norm reported that Internal Revenue Service requires a full Form 990 since our revenue exceeds \$100,000. With Fred Miller's help we had filed a Form 990EZ that IRS rejected. Harold reported that the Form 990 that Fred has now prepared will go in the mail on Thursday. Norm noted that Fred will not be able to assist in the future, so we need to find another CPA to help.

Norm reported that the Associations Workshop will be held August 17-19 at a site still to be determined. He plans to attend. He also noted that 2007 Membership Cards are supposed to be distributed beginning January 25.

Jim Aylesworth asked if we should use a different bank to increase our interest rate. Norm noted

that the 7-day convenience at widespread locations of Commerce Bank offsets a low checking account interest rate, so that our CD's are intended to provide the better level of interest income.

Jim asked if we ever did the equipment inventory and was told yes. The equipment is in a climate controlled facility at Mr Storage in Wyndmoor. John will be adding equipment to the inventory that he had recently secured from Bill Brasington.

Jim asked about our capability of doing FAT timing for outside groups and was told that we lack the operators and updated equipment to provide that service.

Jim also noted that moving to a web-based newsletter will require some adjustment for members who are non-users of technology. Association minutes since last summer are not on our website.

John expressed a concern about relations with AAU (Larry Wilson) in regard to clubs that play both sides and "steal" athletes. He was told that the YA committee needs to deal with such issues and particularly with advance notice that we have zero tolerance for YA violence.

Meeting was adjourned at 9:03 P.M.

Respectfully submitted,  
Norman Green, secretary pro tem